



IMPLEMENTATION OF DOLUTEGRAVIR LICENCES

Development Report

2017 - 2020



CURRENT SUBLICENSEES FOR VIIV-MPP DOLUTEGRAVIR LICENCE

17 dolutegravir sublicensee agreements

DOLUTEGRAVIR





































DTG 50mg: Filing Timelines





10 MPP LICENSEES HAVE DEVELOPED DTG 50MG, OF WHICH: 9 COMPANIES ARE READY TO SUPPLY PRODUCT

Licensees Approved*: Aurobindo, Cipla, Desano, Emcure, Hetero, Laurus, Micro Labs, Mylan, Sun Pharma

3 licensees awaiting USFDA approvals

2 additional licensees developing and plan to file in H2-21 with WHO and USFDA



DTG 50mg: COUNTRY-WISE FILING STATUS

Generic DTG 50mg has been filed in 62 countries, of which approval has been received in 44 countries Filings have occurred where 91.3% of PLHIV reside in the licensed territory #

APPROVED (44) 86.2% PLHIV						
Anguilla Dominica Montserrat St. Lucia						
Antigua and Barbuda*	Ethiopia	Mozambique	St. Vincent & the Grenadines			
Bahamas*	namas* Ghana Myanmar					
Barbados*	Barbados* Grenada Namibia					
Botswana	Guatemala	Nicaragua	Thailand			
Cambodia	India	Niger	Turks and Caicos*			
Chile*	Indonesia	Nigeria	Uganda			
Congo, Dem. Rep.	ongo, Dem. Rep. Iran, Islamic Rep. Peru		Ukraine			
Congo, Rep.	Kenya	Philippines	Uzbekistan			
Costa Rica	Malawi	Rwanda	Zambia			
Côte d'Ivoire	Mauritius	South Africa	Zimbabwe			

FILED (18) 5.1% PLHIV			
Benin	Jamaica		
Bolivia	Kyrgyzstan		
Burkina Faso	Lebanon		
Burundi	Mali		
Cameroon	Pakistan		
Dominican Republic	Senegal		
El Salvador	Sri Lanka		
Gabon	Vietnam		
Guyana			
Honduras			

Note: Sales may occur in countries in the absence of registration via procurement channels, registration waivers and/or exemptions

New filings and approvals in green vis-à-vis last update (Q3-20)

Countries where DTG has been sold indicated in bold type

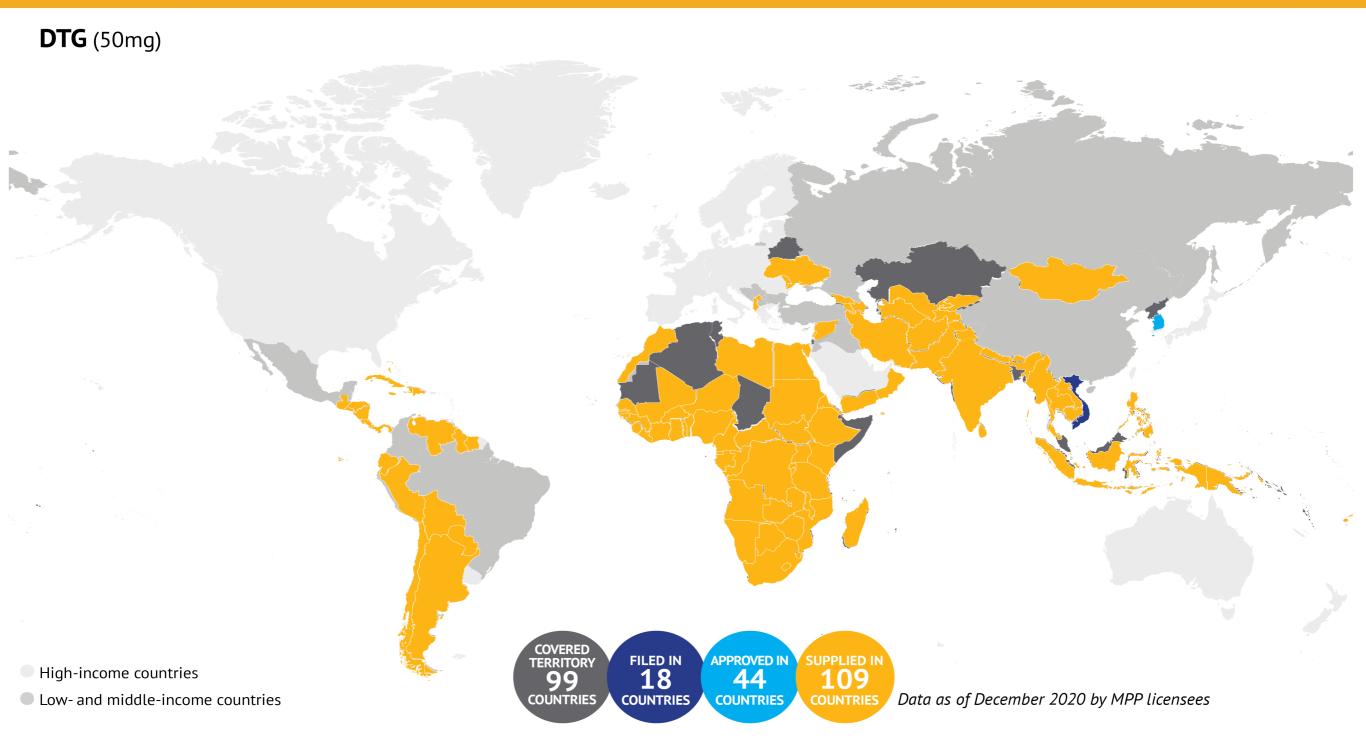
^{*} Countries not included in DTG Adult licence but supply by MPP licensees permitted if no patent is being infringed in that country

[^] People living with HIV

[#] MPP-ViiV DTG licence agreement



DTG 50mg sales have occurred in 109 countries in which 98.6% of PLHIV reside in the licensed territory #



Note: Sales may occur in countries in the absence of registration via procurement channels, registration waivers and/or exemptions ^ People living with HIV
MPP-ViiV DTG licence agreement



TDF/3TC/DTG (TLD): Filing Timelines





13 MPP LICENSEES HAVE DEVELOPED TDF/3TC/DTG, OF WHICH: 11 COMPANIES ARE READY TO SUPPLY PRODUCT

Licensees Approved*: Aurobindo, Celltrion, Cipla, Desano, Emcure, Hetero, Laurus, Macleods, Mylan, Strides, Sun Pharma

4 licensees awaiting WHO-PQ approvals | 4 licensees awaiting USFDA approvals

1 additional licensee developing and plans to file with WHO in Q2-21



TDF/3TC/DTG (TLD): COUNTRY-WISE FILING STATUS

Generic TDF/3TC/DTG has been filed in 65 countries, of which approval is received in 47 countries Filings have occurred where 92.3% of PLHIV reside in the licensed territory #

APPROVED (47) 88.7% PLHIV				
Anguilla	Congo, Rep.	Congo, Rep. Malawi		
Antigua & Barbuda*	Côte d'Ivoire	Mali	Tanzania	
Bahamas*	Dominica	Mauritania	Thailand	
Barbados*	Ethiopia	Mauritius	Turkmenistan	
Benin	Gabon	Montserrat	Turks and Caicos Islands*	
Botswana	Ghana	Mozambique	Uganda	
Burkina Faso	Grenada	Namibia	Ukraine	
Cambodia	India	Nigeria	Uzbekistan	
Cameroon	Indonesia	Philippines	Vietnam	
Chad	Kenya	Rwanda	Zambia	
Chile*	Kyrgyzstan	St. Lucia	Zimbabwe	
Congo, Dem. Rep.	Madagascar	St. Vincent and the Grenadines		

FILED (18) 3.6% PLHIV			
Bolivia	Myanmar		
Burundi	Nicaragua		
Dominican Republic	Niger		
El Salvador	Pakistan		
Gambia	Peru		
Guatemala	Senegal		
Jamaica	Sierra Leone		
Kazakhstan	Sudan		
Lebanon	Togo		

Note: Sales may occur in countries in the absence of registration via procurement channels, registration waivers and/or exemptions

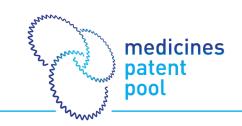
MPP-ViiV DTG licence agreement

New filings and approvals in green vis-à-vis last update (Q3-20)

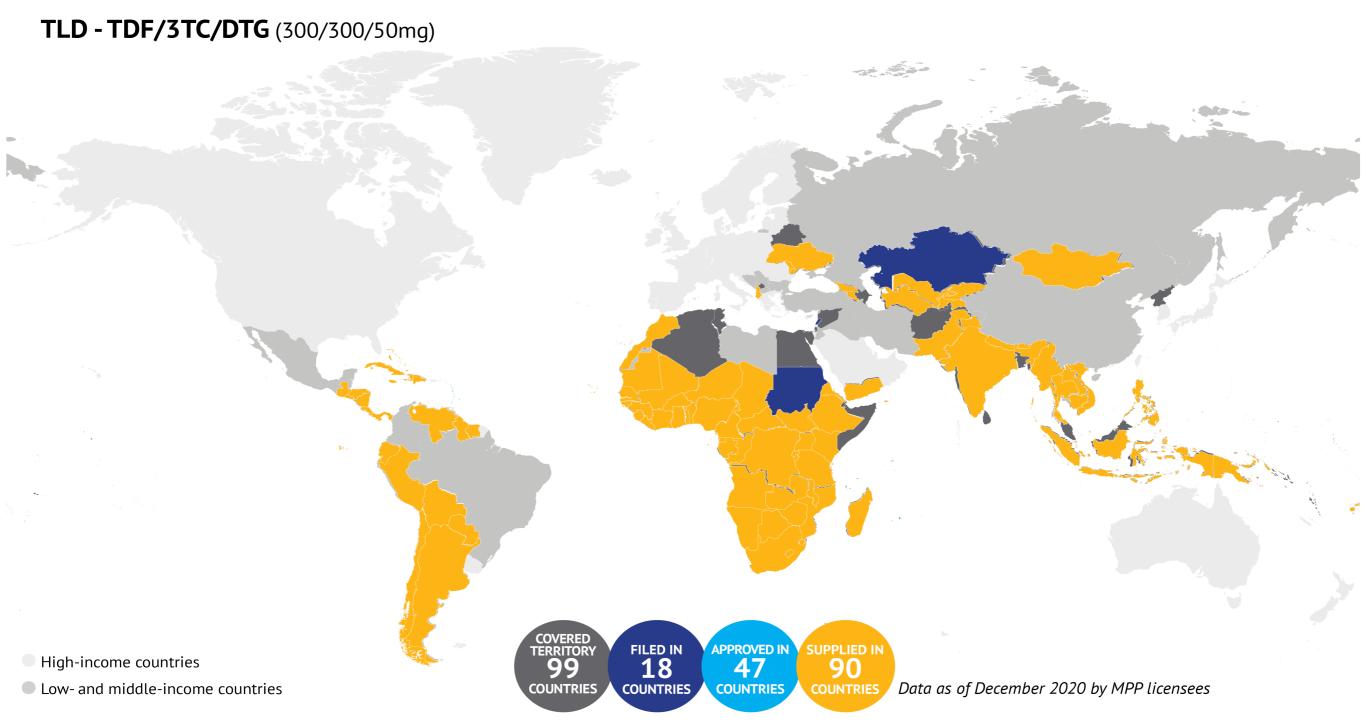
Countries where DTG has been sold indicated in **bold type**

^{*} Countries not included in DTG Adult licence but supply by MPP licensees permitted if no patent is being infringed in that country

[^] People living with HIV



TLD sales have occurred in 90 countries in which 99.2% of PLHIV reside in the licensed territory



Note: Sales may occur in countries in the absence of registration via procurement channels, registration waivers and/or exemptions ^ People living with HIV
MPP-ViiV DTG licence agreement



DTG & TLD: COUNTRIES OF SALE (2017-2020)

Co	untries of Sale	13), where 99.7% of PLI	HIV^ covered by t	he license reside#

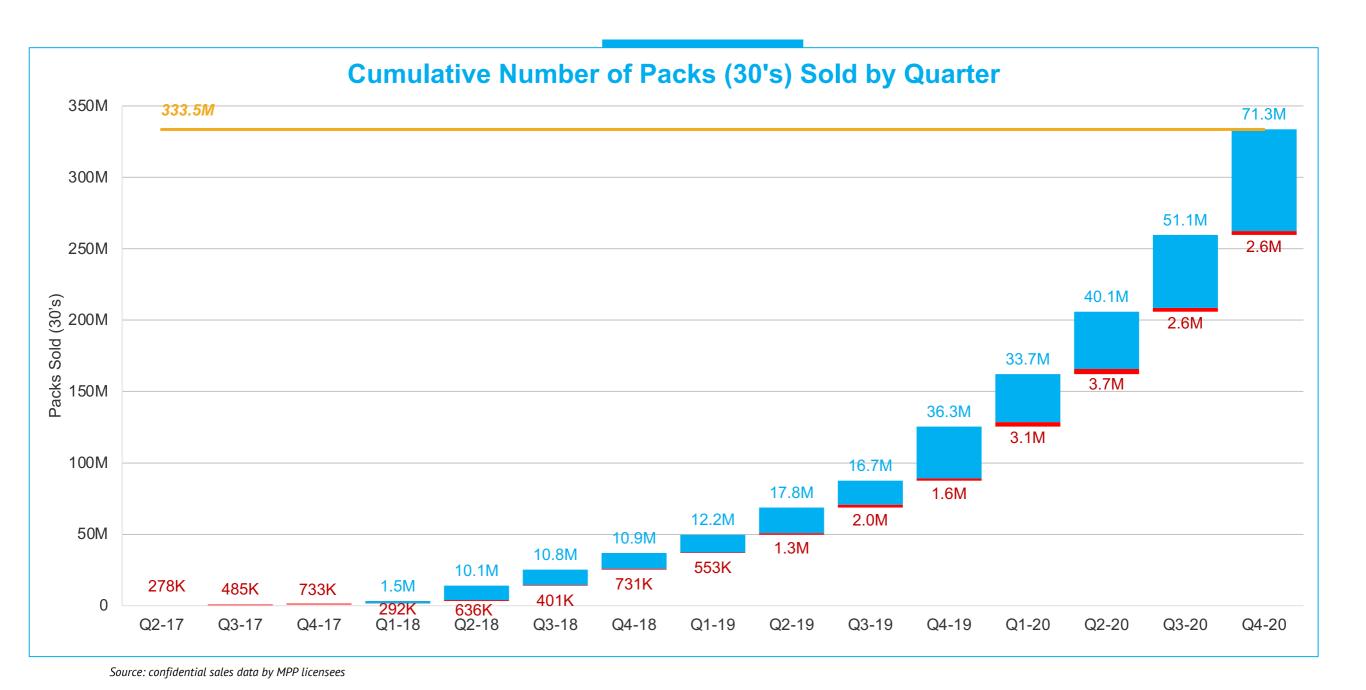
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Afghanistan	Cambodia	Ethiopia	Kyrgyzstan	Niger	Sudan
Albania	Cameroon	Fiji	Lao PDR	Nigeria	Suriname
Angola	Central African Republic	Gabon	Lebanon	Oman	Syrian Arab Republic
Anguilla	Chad	Gambia (the)	Lesotho	Pakistan	Tajikistan
Antigua and Barbuda	Chile	Georgia	Liberia	Panama	Tanzania, United Republic of
Argentina	Comoros	Ghana	Libya	Papua New Guinea	Thailand
Armenia	Congo	Grenada	Madagascar	Paraguay	Timor-Leste
Azerbaijan#	Congo, DR	Guatemala	Malawi	Peru	Togo
Bahamas	Costa Rica	Guinea	Mali	Philippines	Turks and Caicos
Barbados	Côte d'Ivoire	Guinea-Bissau	Mauritania	Rwanda	Turkmenistan
Benin	Cuba	Guyana	Mauritius	Saint Kitts and Nevis	Uganda
Bermuda	Dominica	Haiti	Moldova, Republic of	Saint Lucia	Ukraine
Bhutan	Dominican Republic	Honduras	Mongolia	Saint Vincent and the Grenadines	Uzbekistan
Bolivia	Ecuador	India	Morocco	Sao Tome and Principe	Venezuela
Botswana	Egypt	Indonesia	Mozambique	Senegal	Viet Nam
British Virgin Island	El Salvador	Iran (Islamic Republic of)	Myanmar	Sierra Leone	Yemen
Burkina Faso	Equatorial Guinea	Jamaica	Namibia	South Africa	Zambia
Burundi	Eritrea	Kenya	Nepal	South Sudan	Zimbabwe
Cabo Verde	Eswatini	Kosovo	Nicaragua	Sri Lanka	

Analysis include sales of DTG 50mg and TDF/3TC/DTG:

Sales of DTG 50mg only (n=23) Sales of TLD only (n=4)

CUMULATIVE PACKS SOLD: TLD & DTG 50mg (2017-2020)

312.5 million packs of TLD and 21 million packs of DTG 50mg sold till December 2020



Note: Packs of 90's converted to 30's for this analysis

DTG 50mg

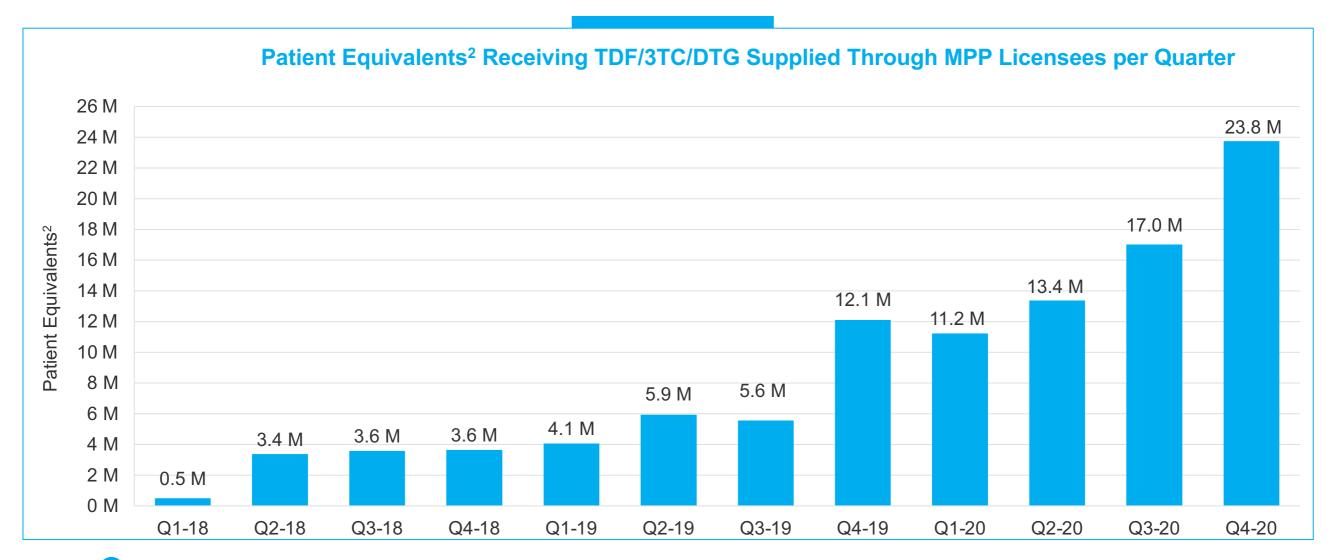
Total Packs

Data as of December 2020



PATIENT EQUIVALENTS RECEIVING TDF/3TC/DTG (TLD) THROUGH MPP LICENSEES

Today, at least 16.35 million people living with HIV (PLHIV) are on MPP-enabled generic TLD¹ (81.9% of PLHIV on ART in LMICs)³



TLD

Source: confidential sales data by MPP licensees

Note: Packs of 90 converted to 30's for this analysis. Analysis excludes sales of DTG 50mg singles.

¹ Total PLHIV on TLD-based treatment calculated by dividing total packs sold in the last 4 quarters by 12 (months);

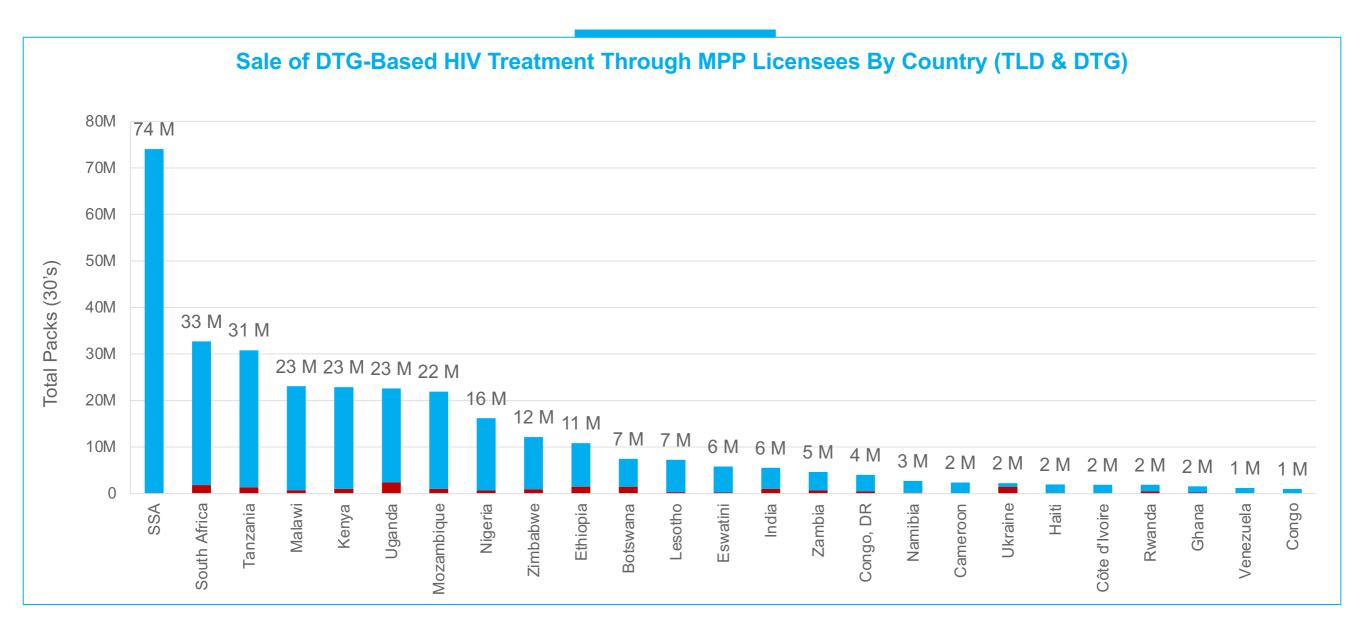
² "Patient Equivalents" per quarter calculated by dividing the total packs of TLD sold in a quarter by 3 (months)

³ Epi data sourced from AIDSinfo online: 19,957,000 PLHIV on 1L ART (2020)



TOP COUNTRY RECIPIENTS OF DTG & TLD (2017-2020)

Top 10 countries comprise 80% of the TLD Market in LMICs (by volume) DTG 50mg is largely being used for TB-coinfection and/or 2L ART



Source: confidential sales data by MPP licensees

DTG 50mg

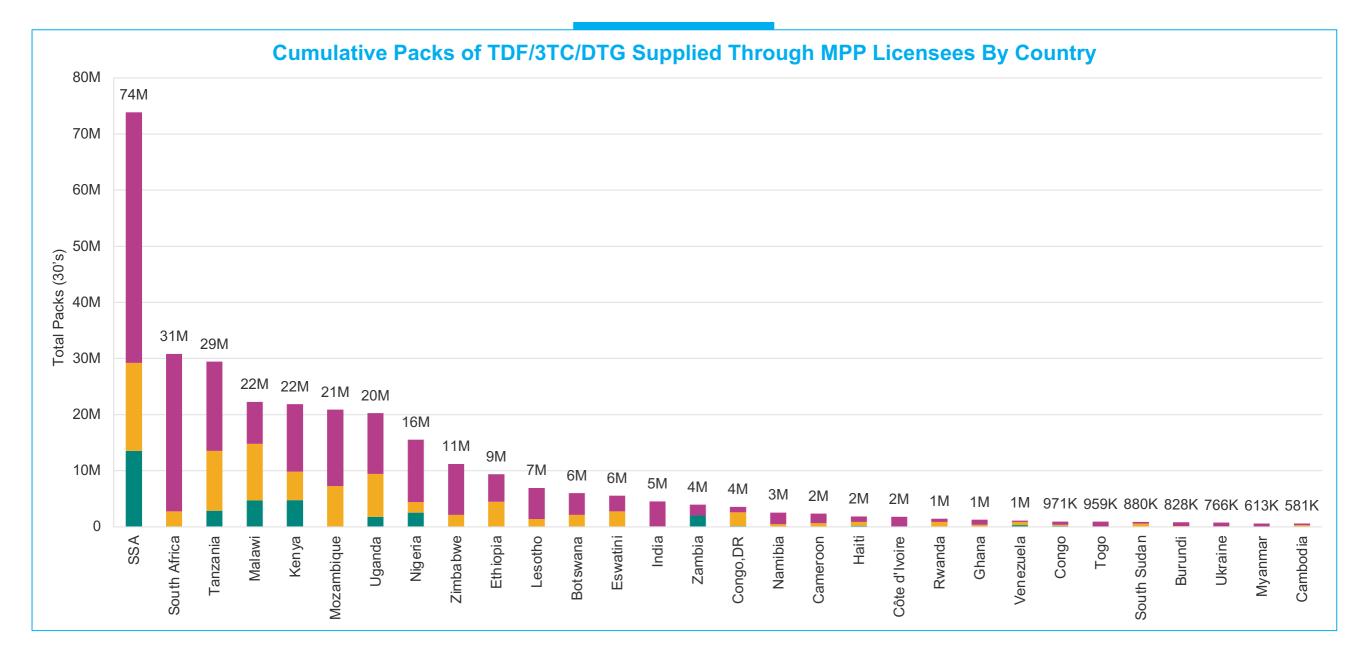
TLD

(#)

DTG + TLD

RAPID SCALE-UP OF TLD (2018-2020)

As of December 2020, TLD was supplied in **90** countries by **11** of MPP Partners; **26** countries reported TLD sales for first time in **2020**

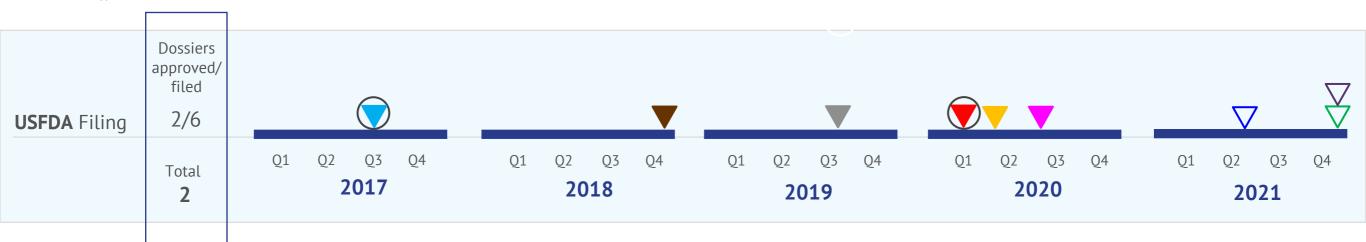


Source: confidential sales data by MPP licensees

2018 2019 2020 #Total Packs Sold



TAF/FTC/DTG (TAF-ED): FILING TIMELINES





6 MPP LICENSEES HAVE DEVELOPED TAF/FTC/DTG, OF WHICH: 2 COMPANIES ARE READY TO SUPPLY PRODUCT

Licensees Approved*: Laurus, Mylan

4 licensees awaiting USFDA approval | 3 additional licensees developing this product and plan to file in 2021



THANK YOU